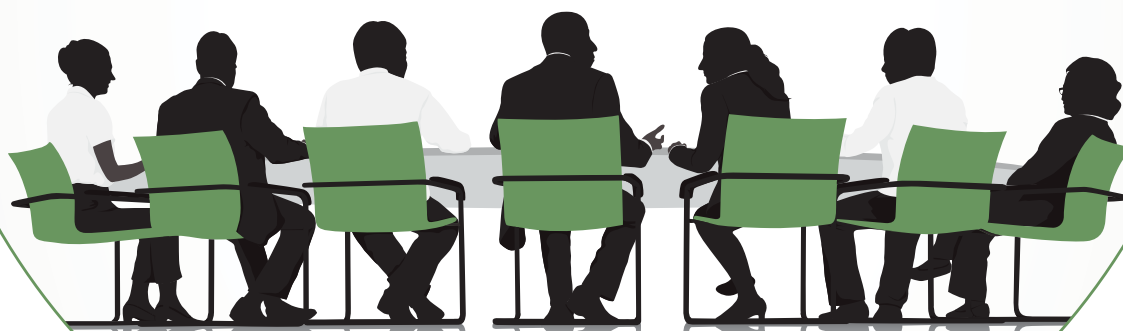


2024 INFORMATION PACK



An overview of the achievements and impact made by the ISTAT Foundation's Committees within the global aviation community.

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Message from the Chair

Sigthor Einarsson, ISTAT Foundation Chair, Senior Partner and Chief Operations Officer – ICELEASE



Much like many fellow ISTAT members, for a long time I did not realize the impact that the ISTAT Foundation has had on our industry. Numbers alone tell a strong story: US\$13,700,000 invested in scholarships, grants, and educational initiatives within the industry. Financial support has reached over 1000 aviation-passionate students and over 100 non-profit organizations with an aviation focus, many of them multiple grant awardees. By luck or design, our industry has had the good sense to make its member association ISTAT the turntable of the industry, and putting the profits to good use through the ISTAT Foundation.

2024 is no ordinary year for the ISTAT Foundation, as it marks its 30th anniversary. The Foundation was established in 1994 when ISTAT sought to reinvest its operating surplus into the industry by fostering education in the field of aviation. This commitment has remained the key note of the Foundation, with the lion’s share of our investments aimed at fostering interest in aviation and opening education opportunities for those who might otherwise not have had access.

With the halfway mark on my tenure as Foundation Chair coming up in March, it is an opportune time to take stock and assess progress. It was my luck that me picking up the bat in March 2023 coincided with a strategy session held in conjunction with ISTAT Americas in San Diego. The ISTAT Foundation Board of Trustees dedicated considerable time to discussing its challenges and opportunities. As a result, we now have a clear roadmap for times to come, and implementation is already underway. In addition to revitalizing our Mission Statement, key outcomes of the strategic session focus on operational effectiveness, volunteer engagement and enhancement of donor relationships.

During the process, I became even more convinced of the wide range of opportunities the ISTAT Foundation can offer to member companies when it comes to supporting ESG initiatives. The first agreement, signed with Aviation Capital Group (ACG) in 2022, is a perfect example. Under the agreement ACG committed to donating US\$100,000 over a five-year term. In turn, the Foundation will use the donation to fund D&I-based scholarships and education-related grants in Latin America and Africa, with a special focus on creating opportunities for young female students. ACG CEO Thomas Baker noted that the benefits of being able to observe a tangible ESG program with a relation to the industry clearly outweighed other ESG options available to ACG at the time. A second agreement of similar size is well underway and will be announced shortly. The Foundation is aligning itself with industry demand for similar programs. These ESG and D&I-related programs align strongly with the Foundation’s roots, opening doors to educational and funding opportunities for groups that might not otherwise have the same access as others. I encourage all ISTAT member companies to reach out to our development committee to explore available options in this regard.

On the occasion of the 30th anniversary, we will be rolling out several initiatives to invite ISTAT members to learn more about the Foundation and its historical impact. Additionally, the Board of Trustees has set an ambitious goal of raising US\$300,000 in an anniversary fundraising campaign throughout the year. We look forward to interacting with ISTAT members on the above and to raising a glass to celebrate the collective success and service of the ISTAT Foundation to our industry.

2023 Annual Impact

Thanks to the generosity of its donors, the ISTAT Foundation is able to support the future of aviation and humanitarianism around the globe through its scholarship, internship, grants, humanitarian aid and other programs and funds.

\$774,379

TO THE FUTURE OF AVIATION



23

NON-PROFIT ORGANIZATIONS



72

STUDENTS

\$1,128,464

TOTAL REVENUE

Sources of revenue originate from the ISTAT membership by way of an annual ISTAT grant, fundraising events, general contributions and named scholarships. In 2023, the Foundation totaled \$1,128,464 in donations.

SCHOLARSHIP COMMITTEE

A Message from the Chair

Andy LaStella, Principal – AirCapital Aviation Services



The Scholarship Committee is one of the central initiatives that triggered the origination of the Foundation. Started in 1994, the ISTAT Foundation was intended as a vehicle that would enable successful aviation professionals to give something back to the industry. From very humble beginnings with the then realistic objective to grow the ISTAT Foundation assets to US\$300,000, it has developed into a charitable source for academic scholarships, humanitarian giving and grants for charitable organizations within the aviation industry. Assets of the ISTAT Foundation are now approximately US\$6 million. To date, we have awarded over US\$4 million in scholarships. For our 2023 ISTAT Foundation Scholarship program, we awarded US\$349,270 to worthy students.

The Scholarship Committee solicits applications for its scholarships from a network of aviation-focused universities across the globe in Africa, Asia, Europe, North America and South America. The scholarships are intended to provide financial support to students pursuing an undergraduate or graduate degree in programs focused on the aviation studies. This generally runs the spectrum from engineering in aviation-related fields to finance programs related to aircraft finance and leasing to aviation law. Applications are reviewed and scored by our committee, which is comprised of a dedicated group of ISTAT members with diverse

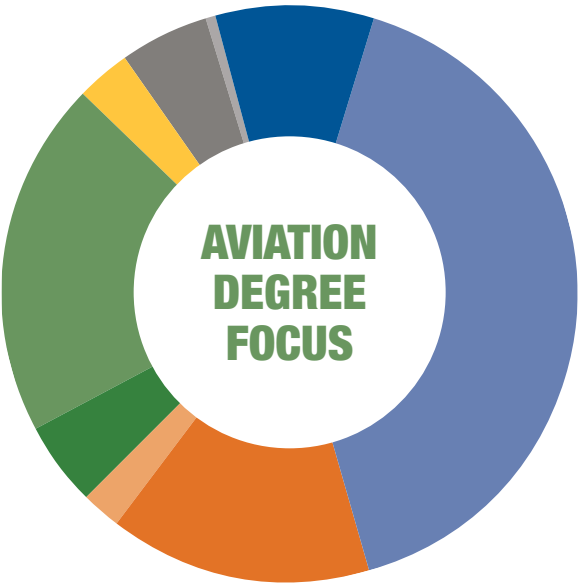
aviation industry and demographic backgrounds. Upon completion of the committee's review, the highest scoring applicants are eligible to receive scholarships of up to US\$30,000.

Our award process has shown that the gender diversity of award winners mirrors that of the applicants. That is to say if 30% of the applicants are female, and, generally, 30% of the awards have been given to females solely based on each applicant's performance. We have actively been pursuing expansion of our base in Africa, South America, Asia and the Middle East. Within the last five years alone, we have awarded scholarships to students who represent 55 nationalities. The committee remains dedicated to the expansion of our base in Africa, South America, Asia and the Middle East.

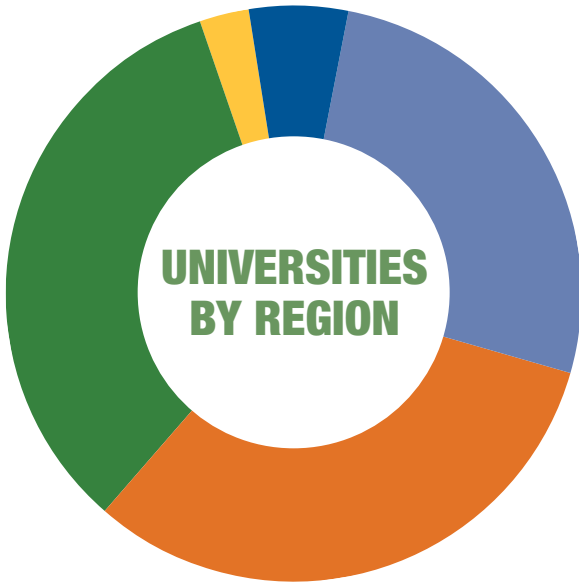
From a personal perspective, I find participating in the scholarship award process to be deeply rewarding. As one of the original founders of ISTAT in 1983, I have witnessed terrific growth and recognition of ISTAT in the industry that has enabled ISTAT, through the ISTAT Foundation, to show the true heart and soul of the aviation community. We try to help as much as we can. Our work in providing financial assistance to worthy students who want to be part of our industry through the Scholarship Committee is an honor, and I am thankful to be a part of our team of eleven dedicated committee members.



KEY FACTS AND DATA

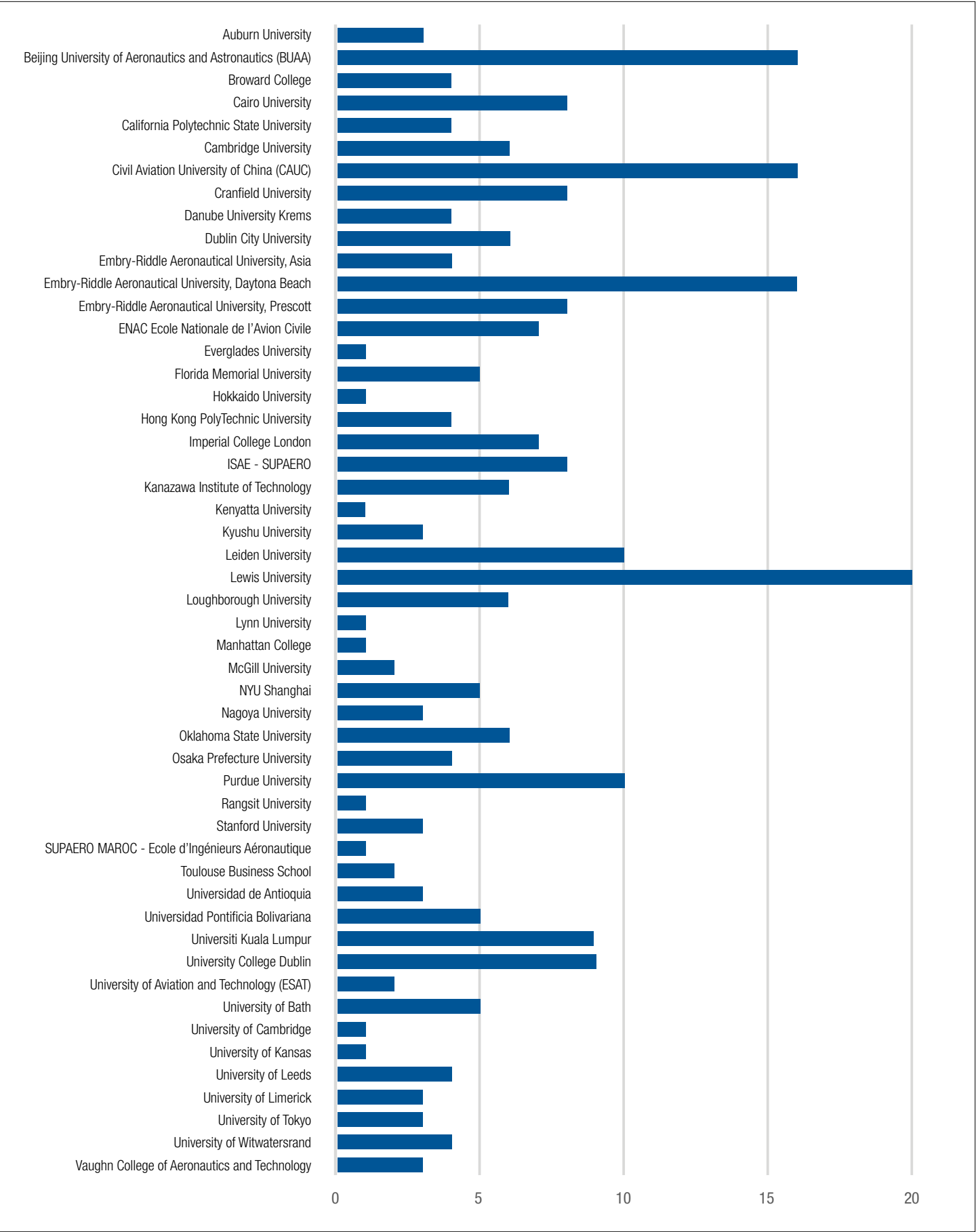


Business – 9% Flight – 2% Operations – 3%
Engineering – 41% Legal – 5% Other – 5%
Finance – 15% Management – 20% Safety – 0.50%



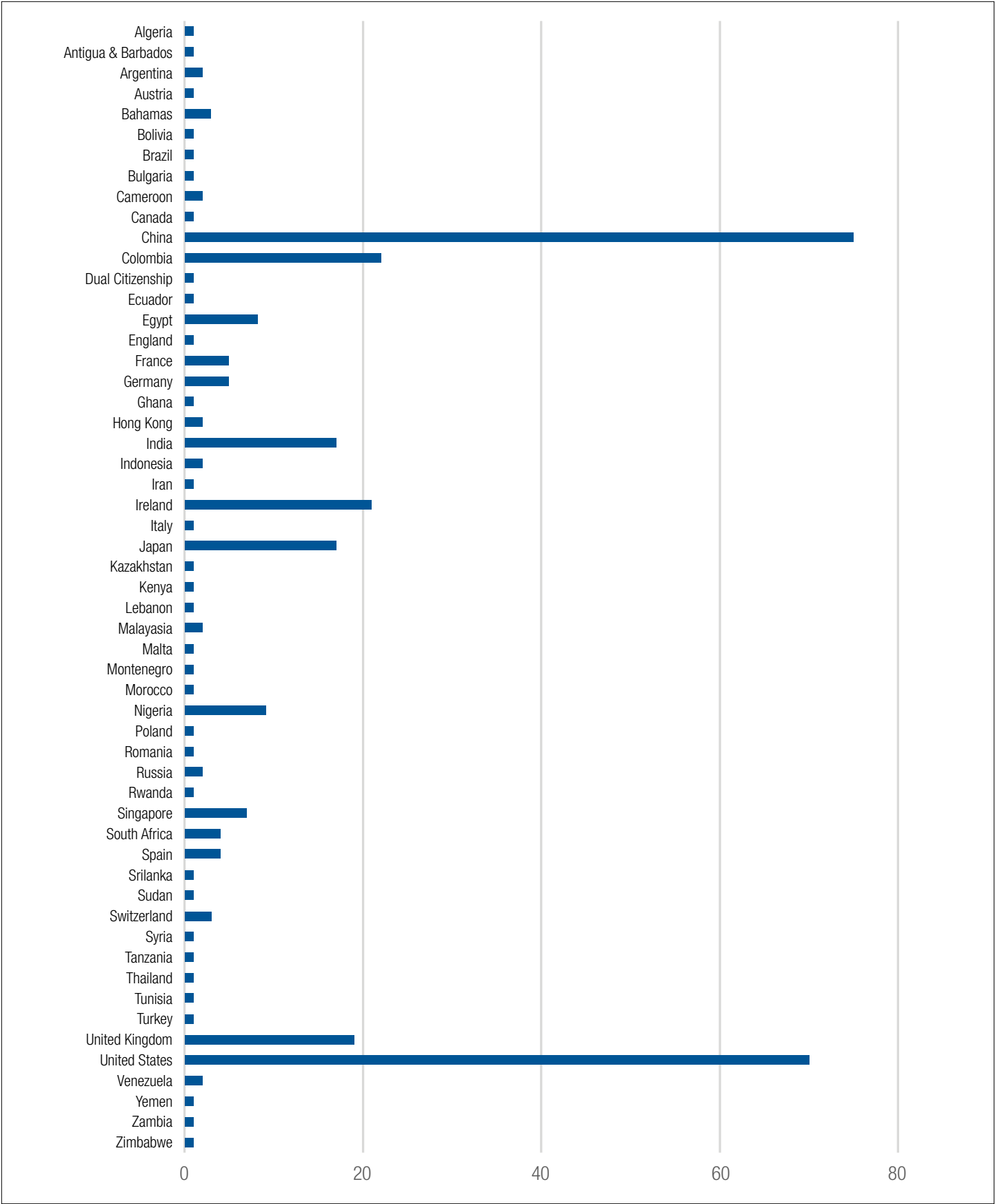
Africa – 4% Europe – 23% South America – 2%
Asia – 19% North America – 24%

Scholarship Recipients by University (2019-2023)



KEY FACTS AND DATA (CONTINUED)

Scholarship Recipients by Country (2019-2023)



FROM 2019 TO 2023
\$2,139,703
WAS AWARDED TO

297
STUDENTS AT

51
UNIVERSITIES WORLDWIDE



SCHOLARSHIP FUNDING	2019	2020	2021	2022	2023	TOTAL
	\$450,000	\$455,000	\$397,500	\$487,933	\$349,270	\$2,139,703

OBJECTIVES

The Scholarship Committee shall be actively engaged in awarding undergraduate and graduate-level scholarships to students in aviation-related programs at universities globally. The Scholarship Committee will accomplish this mission by:

- Developing and maintaining partnerships with accredited universities with aviation-related programs worldwide to produce quality candidates;
- Evaluating student applications provided by university faculty members;

- Awarding ISTAT general scholarships (“Scholarships”) and donated designated scholarships (“Named Scholarships”) to students, as determined and agreed by the Committee;
- Awarding Named Scholarships to students that meet the criteria as documented in the agreement with the donor, as determined and agreed by the Committee; and
- Developing lasting relationships with scholarship recipients throughout their academic and professional careers.

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INTERNSHIP & MENTORSHIP COMMITTEE

A Message from the Chair

Joey Johnsen, CEO & Managing Member, Zeevo Group LLC



In today's job market, just having a degree from a top-notch university is no longer sufficient to secure that all-important job offer, particularly in the highly competitive, global aviation industry. Nowadays, relevant work experience is as valuable as the degree and high scores from exams when it comes to starting out or advancing a successful career. As a result, internships are an essential way to help aspiring professionals stand out amid an overcrowded pool of candidates.

According to the National Association of Colleges and Employers¹, more than half of all graduating seniors who applied for a full-time job (53.2%) received at least one job offer. Within this group, 57.5% of students who had an internship and 43.7% of graduating seniors who did not have an internship received a job offer. In terms of the average number of job offers, graduating seniors who applied for a full-time job and participated in an internship received 1.17 job offers; those who did not have an internship received 0.98 offers. These statistics demonstrate the impact of internship experience and the pay status of those internships.

The mission of ISTAT Foundation is to promote the advancement of commercial aviation and humanitarianism, and the Internship & Mentorship Programs act as its mission's principal pillars. The ISTAT Foundation recognizes that internships and mentorship play a crucial role in shaping one's career. Interns and student mentees benefit from the invaluable experiences gained because of their participation in the program. The Internship & Mentorship Programs connect ISTAT member companies and their executives with qualified university and graduate-

level students around the globe who desire to become productive members in the aviation leasing, airline, OEM, MRO, financing and trading industries.

I am proud to be serving as Chair of this important committee. Over the past five years, 38 ISTAT member companies have hired interns through the Internship Program, providing employment to a total of 71 students, which, in many instances, has led to long-term post-graduate employment. Together with fellow committee members, we are heavily invested in initiatives that advance the goal of fostering the development of the next generation of commercial aviation industry professionals. As a participating employer through my company, Zeevo Group, I continue to lead by example by focusing on global outreach that attracts a candidate pool that is more diverse, both professionally and geographically.

Aside from the growth in the number of companies and students engaged in the Internship & Mentorship Programs, it is this type of meaningful impact that brings the Internship & Mentorship Committee the most fulfillment. The Internship Program aspires to continue growing, targeting 100 annual student placements by 2024.

As our careers continue to soar to new heights, our past experiences and opportunities are what ground us and provide us with the foundation to propel forever forward. When considering an investment in the future of our industry, the "rising executive" students, interns and young professionals are our most valuable commodity and will undoubtedly provide the greatest returns to our industry.

¹ 2019 Student Survey Report, National Association of Colleges and Employers

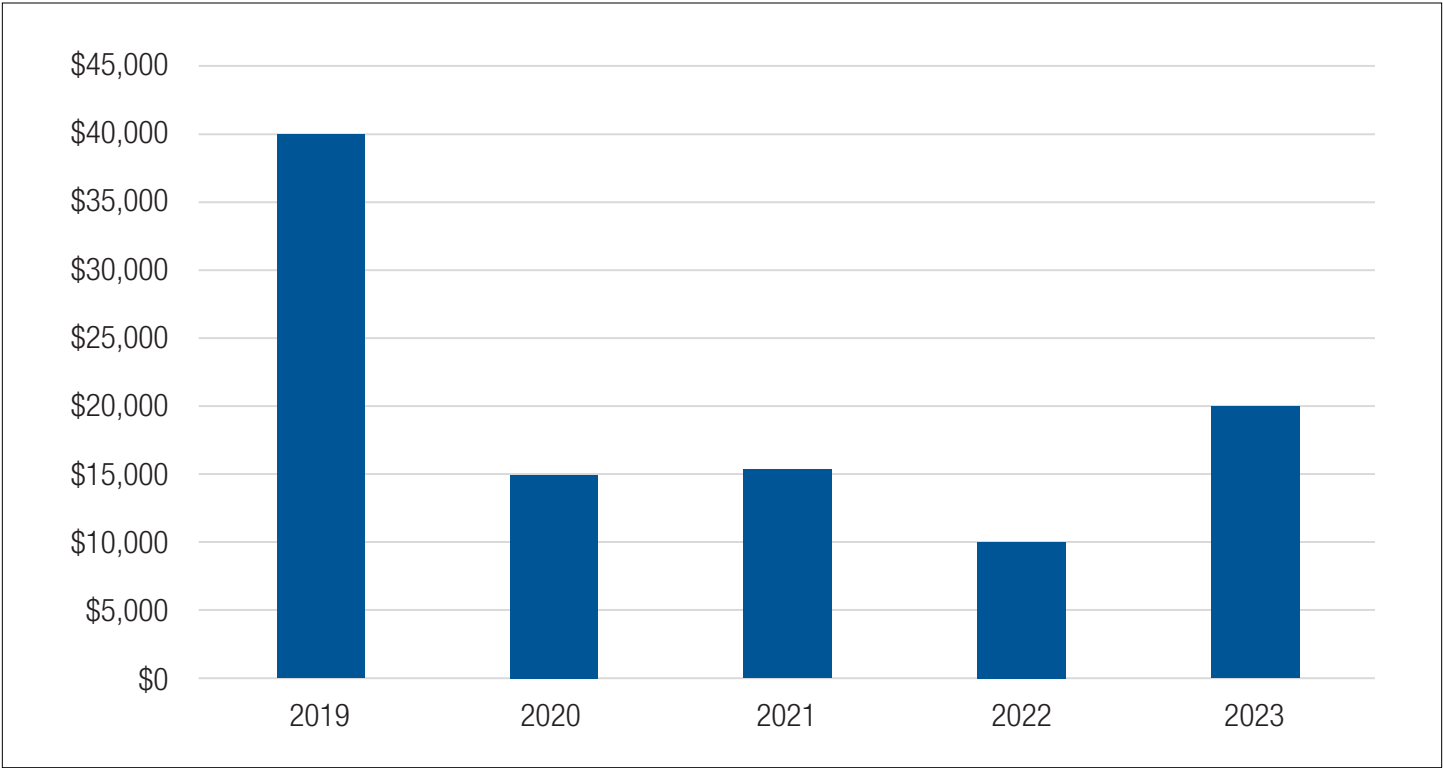


"When considering an investment in the future of our industry, the "rising executive" students, interns and young professionals are our most valuable commodity and will undoubtedly provide the greatest returns to our industry."

— Joey Johnsen

KEY FACTS AND DATA

Internship Stipends Awarded (2019 – 2023)



42
INTERNSHIP
PARTICIPANTS

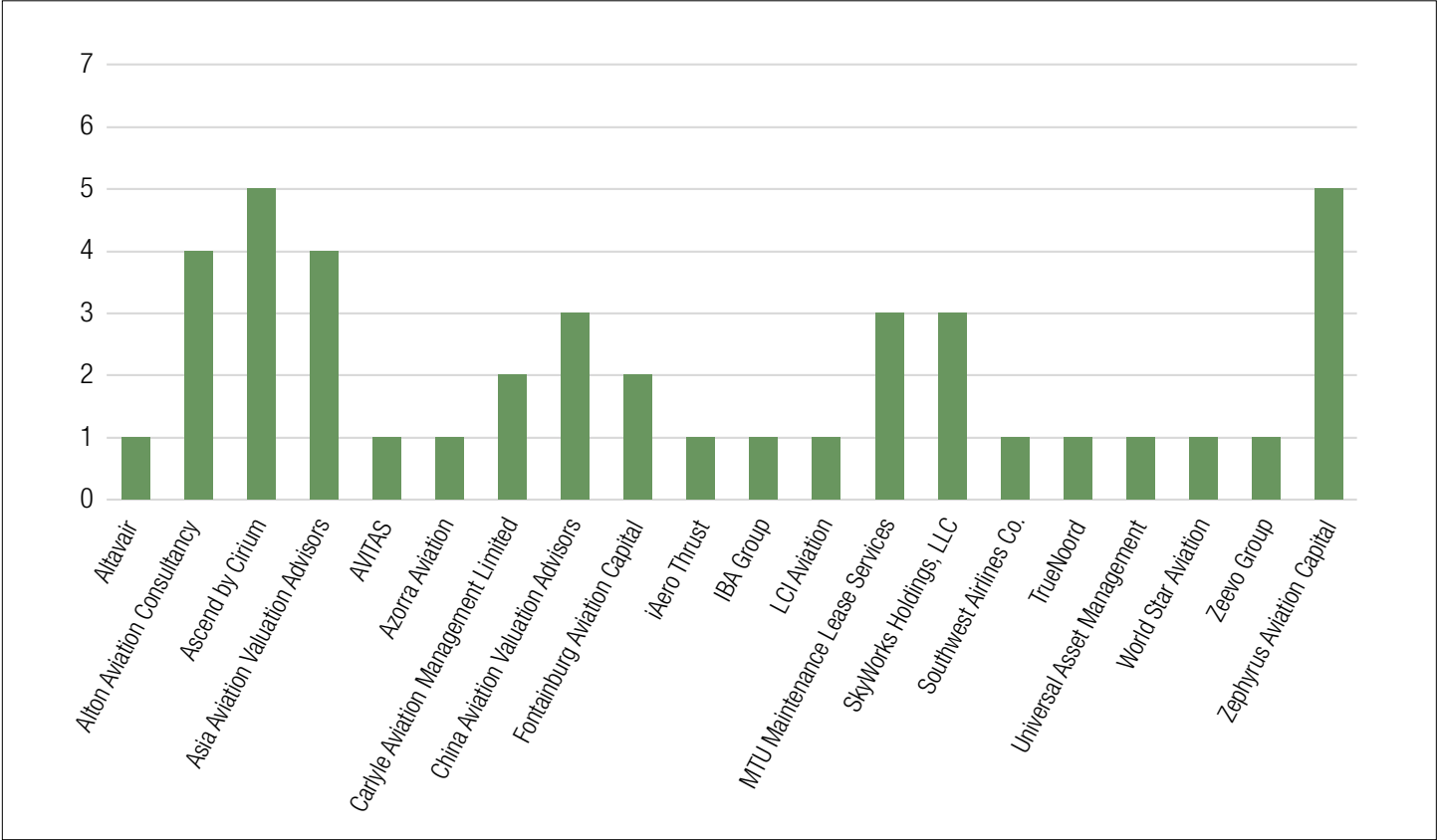
20
COMPANIES

\$100,321
IN INTERNSHIP
STIPENDS



KEY FACTS AND DATA (CONTINUED)

Internship by Company (2019 – 2023)



OBJECTIVES

The Internship & Mentorship Committee provides an interactive internship and mentorship forum for students and ISTAT member company employers aiming to assist in developing university students desiring to become productive members of the aviation industry and generate potentially qualified employment candidates for ISTAT member companies.

- Soliciting participation from ISTAT member companies in posting their open internship positions;
- Creating meaningful connections with accredited universities worldwide to produce quality candidates; and
- Granting placed interns a stipend for qualified housing and travel expenses incurred during their internship.

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EDUCATION COMMITTEE

A Message from the Chair

Bruce Dankberg, Director, Portfolio Management – Altavair L.P.



It has been an exciting and productive year for the Education Committee. One that has seen the recent accomplishment of one of the key strategic goals of the committee, and that has been the on-boarding of another premier institution into the ISTAT U program. The Education Committee is pleased to share that beginning Fall 2024, Purdue University will begin offering the ISTAT U curriculum to students.

And we don't expect it end there...we are actively working to onboard two more institutions over the next two years, targeting one in Europe and another in Asia, expanding the availability of the ISTAT U program for students and ISTAT member companies around the world.

The committee has also been actively working with ISTAT Subject Matter Experts to update the entire suite of ISTAT U course materials to include lessons learned across the industry during these last few years of unprecedented experience. We have also established a streamlined process to distribute updated ISTAT U course materials to participating universities in a significantly more efficient and less costly manner.

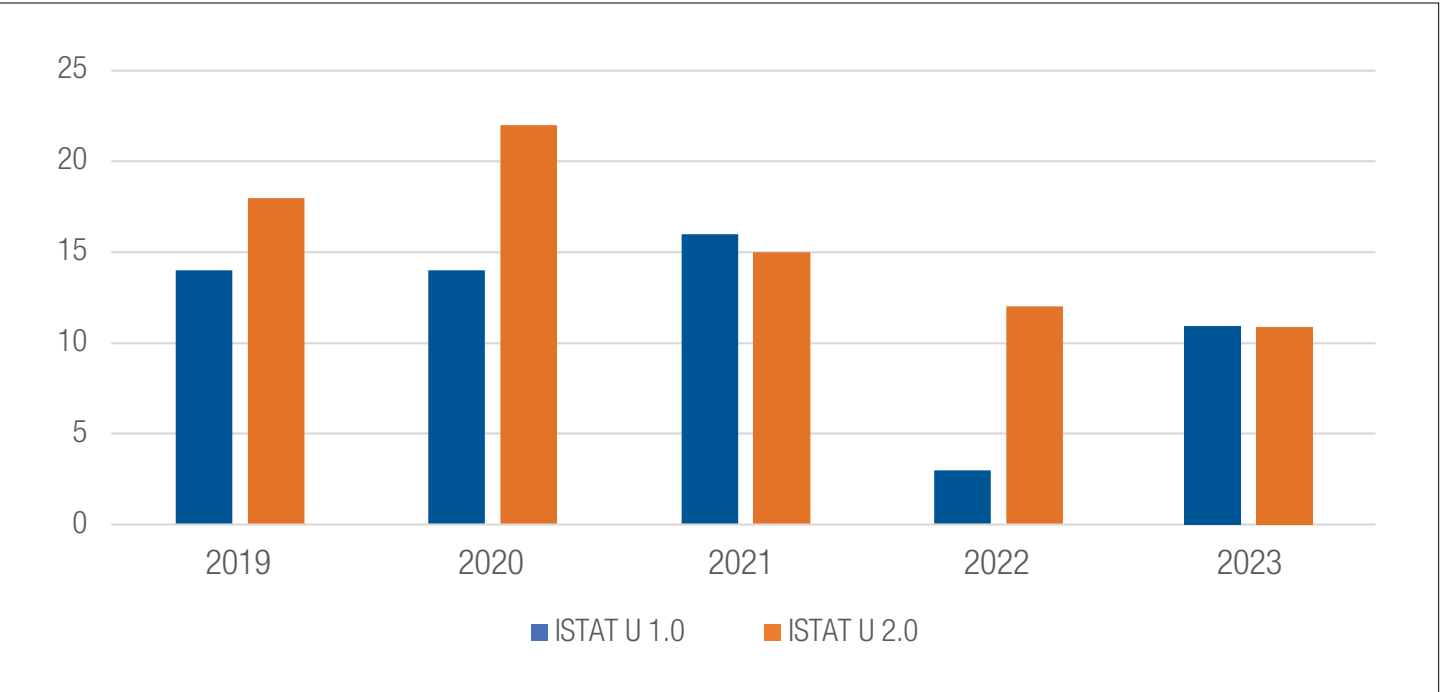
Those who have had the opportunity to interact with our ISTAT U students: both from our current cohort of 32 students enrolled in ISTAT U 1.0 and 2.0 at Embry Riddle, along with the more than 150 graduates of those programs we have had over the last six years, have been consistently impressed with the quality and preparedness of these students, ready to step into roles within this industry and begin making immediate contributions.

I am excited for what lies ahead for the ISTAT Foundation Education Committee and for the students participating in the ISTAT U programs.



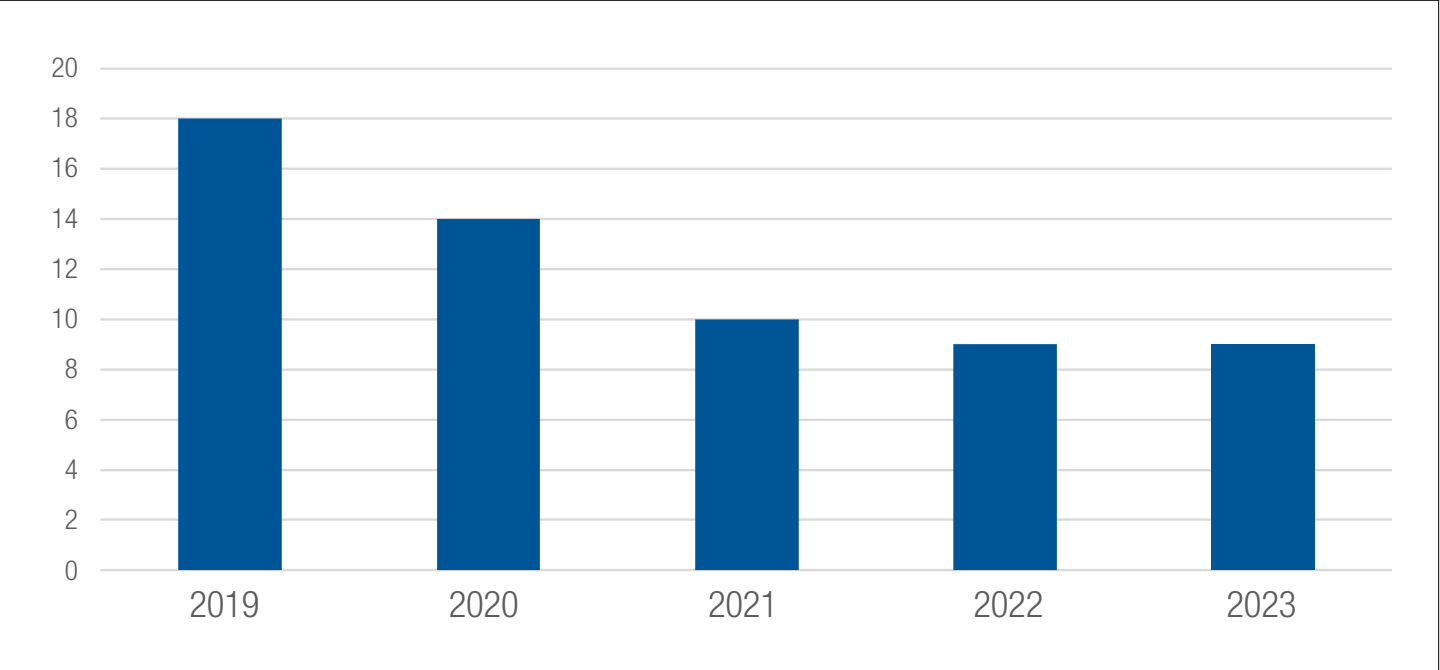
KEY FACTS AND DATA

ISTAT U 1.0 and 2.0 Graduates – 2019-2023



Preparing students for internships as well as long-term career opportunities in the exciting field of aviation finance, leasing and trading.

ISTAT U 1.0 and 2.0 Scholarship Recipients

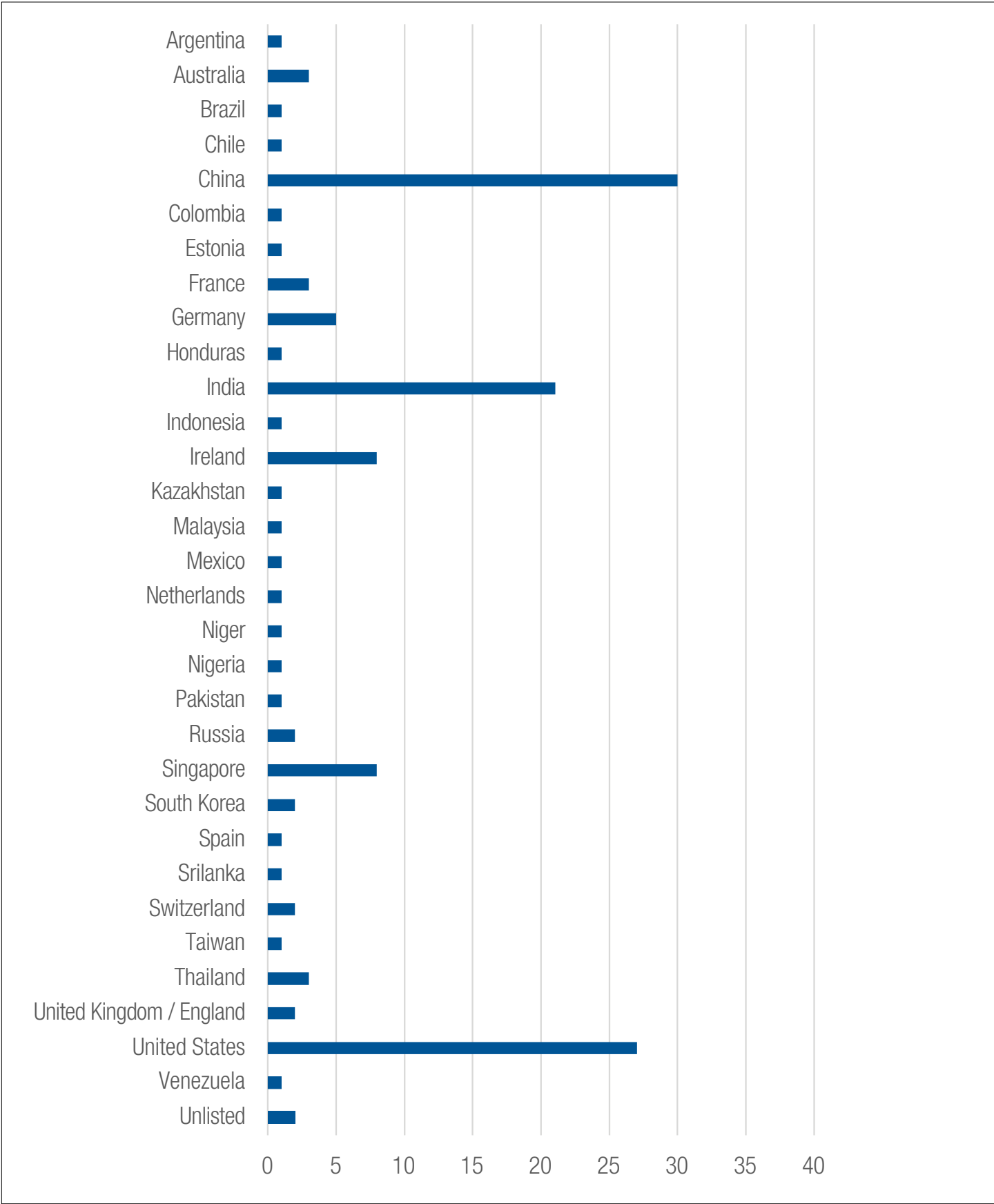


\$197,800
IN ISTAT U SCHOLARSHIPS
AWARDED TO
60
STUDENTS



KEY FACTS AND DATA (CONTINUED)

Graduates by Country



136
STUDENTS FROM
32
DIFFERENT
COUNTRIES



OBJECTIVES

- The Education Committee shall be actively engaged in providing educational program opportunities and serving as a liaison between students and ISTAT member company employers for the aviation industry's next generation.
- A. The Education Committee shall support the development and maintenance of the ISTAT University Program ("ISTAT U"), specifically for the ISTAT U 1.0 program and the ISTAT U 2.0 program, each a specially designed one-year aviation finance and leasing program for students in an on-campus and online format. The committee will accomplish this mission by:
- Securing and maintaining partnerships with an educational institution(s) to deliver and conduct ISTAT U;
 - Coordinating the development and updates to ISTAT U course content and materials with contributions from ISTAT membership;
 - Restructure course content and material to ensure ISTAT branded and controlled with course material delivered to participating institutions in a cost-effective manner.
 - Overseeing the ISTAT U marketing campaign to raise awareness and recruit students;
 - Executing the ISTAT U admissions process for the online program in conjunction with the partnered educational institution(s);
 - Facilitating the students' introduction to the aviation financing, leasing and trading industry;
 - Seek opportunities to expand ISTAT U programs to additional institutions and regions around the world, and
 - Exploring ISTAT U enhancements and variations.

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- | | | | |
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GRANTS COMMITTEE

A Message from the Chair

Tracey O'Brien, Aircraft Sourcing and Fleet Strategy – Amazon Air



The ISTAT Foundation Grants Program was established as a means of giving back to the aviation industry and supporting its growth. The program is specifically designed to target and assist aviation, aviation-related, nongovernmental, not-for-profit organizations worldwide that contribute to the advancement of commercial aviation. Our recipients, which include museums, youth associations, and educational institutions, work to create awareness of and make aviation accessible to students and children.

I have personally supported the ISTAT Grants Program since 2017 because I know firsthand how important early exposure is for youth. My passion for aviation began after attending my first airshow at a young age. Not having previous exposure, the airshow was instrumental as an introduction to the industry. My growing desire led me to enroll into flight school, and I received my Private Pilot Certificate at age 18. From that point forward, I was motivated to build my career within aviation. The ISTAT Foundation funding these types of organizations is vital, as supporting such programs can often be a child's first exposure to our industry.



Since 2010, the ISTAT Foundation has awarded US\$1,200,000 in grants to 69 global non-profit organizations supporting the advancement of commercial aviation. In 2023, 45 global organizations submitted applications, resulting in a funding request of nearly US\$400,000. The ISTAT Foundation's grant funds of US\$105,000 allowed the program to support 14 organizations across the US, Europe, Africa, Latin America and Asia. While the program could only fund a portion of the total request, 2023 marked a record year for global outreach, with 50% of the grant recipients being non-US organizations.

The committee is passionate about our mission and our recipients. This passion was illustrated as multiple committee members embarked on self-funded trips, first to Kenya in 2022 to support the grant recipient African Leaders in Aviation, and subsequently in 2023 to Colombia to assist Corporacion Cipsela. The Grants Committee plans to continue these types of efforts into 2023 and is excited for what can be accomplished.

I hope you will take the time to read this pamphlet and learn about the achievements of the Grants Program. It's quite remarkable to know that through the support of generous donations, the ISTAT Foundation is able to help fund organizations that influence thousands of students to be part of our industry. Our donors truly make a world of difference, and we are extremely grateful for these relationships.

Grant Recipients - 2019-2023							
Organization	Country	2019	2020	2021	2022	2023	Total
Aerospace Center for Excellence	United States		\$2,000				\$ 2,000
African Leaders in Aviation	South Africa				\$7,000	\$10,000	\$17,000
Air Camp, Inc.	United States			\$7,500	\$10,000	\$7,300	\$24,800
Aviation Without Borders	United Kingdom	\$5,000					\$5,000
Bay of Plenty	New Zealand					\$35,000	\$35,000
Brooklands Museum	United Kingdom			\$6,800			\$6,800
Challenge Air for Kids & Friends, Inc.	United States		\$2,000				\$2,000
Claude B. Govan Tri-State Chapter Tuskegee Airmen	United States				\$3,000		\$3,000
Corporacion Cipsela	Colombia			\$7,000	\$7,000	\$5,000	\$19,000
Cranfield University	United Kingdom		\$8,750		\$10,000	\$8,000	\$26,750
CT Aeronautical Historical Society	United States		\$2,000				\$2,000
Dublin City University Educational Trust	Ireland		\$30,000				\$30,000
EAA Aviation Foundation Inc	United States		\$5,000				\$5,000
Embry-Riddle Aeronautical University	United States			\$4,850		\$4,777	\$9,627
GFPA Foundation	South Africa				\$7,000	\$7,000	\$14,000
Girls Fly Africa NPC	South Africa					\$7,000	\$7,000
Intrepid Museum	United States	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$50,000
International Aviation Women's Association	United States				\$7,300	\$7,300	\$14,600
Irish Aviation Foundation	Ireland	\$15,000	\$5,000	\$6,700	\$7,100	\$4,000	\$41,173
Irish Aviation Students Association (IASA)	Ireland	\$10,000	\$8,750	\$5,000	\$4,100	\$7,373	\$31,850
Lewis University	United States	\$10,000		\$7,500			\$17,500
Museum of Aviation	United States		\$2,000				\$2,000
Museums at Mitchel	United States		\$2,000			\$5,250	\$7,250
NAHI/Pathways to Aviation	United States	\$10,000					\$10,000
National Aviation Hall of Fame	United States		\$5,000		\$7,500	\$10,000	\$22,500
OPAS Foundation	United States	\$5,000	\$5,000	\$7,500	\$15,000		\$32,500
Pathways to Aviation	United States				\$15,000		\$15,000
Polarworld e.V.	Germany		\$3,500				\$3,500
San Diego Air & Space Museum	United States		\$5,000				\$5,000
Spokane Turbine Center	United States		\$2,000				\$2,000
STEM Santa Fe	United States			\$7,000			\$7,000
We Were Once Them	United States					\$10,000	\$10,000
Women in Aviation International	United States	\$15,000	\$15,000	\$12,500	\$15,000		\$57,500
Women in Aviation International Singapore Chapter Ltd.	Singapore				\$5,000	\$10,000	\$15,000
Wings of Hope	United States	\$15,000	\$15,000				\$30,000
Reno Air Racing Association	United States	\$10,000	\$2,000				\$12,000
Reno Air Racing Foundation / Pathways to Aviation	United States		\$10,000	\$10,000			\$20,000
Rocky Mountain College Aviation Program	United States	\$5,000					\$5,000
Eagles Nest Project at Westosha Central High School	United States	\$5,000					\$5,000
The Ninety-Nines Museum of Women Pilots	United States	\$5,000		\$7,800			\$12,800
Virginia Air & Space Center	United States			\$4,850	\$7,500		\$12,350
Wonders of Aviation	South Africa				\$7,500		\$7,500
Total		\$120,000	\$140,000	\$105,000	\$145,000	\$105,000	\$611,500

>

\$611,500

AWARDED

42

ORGANIZATIONS

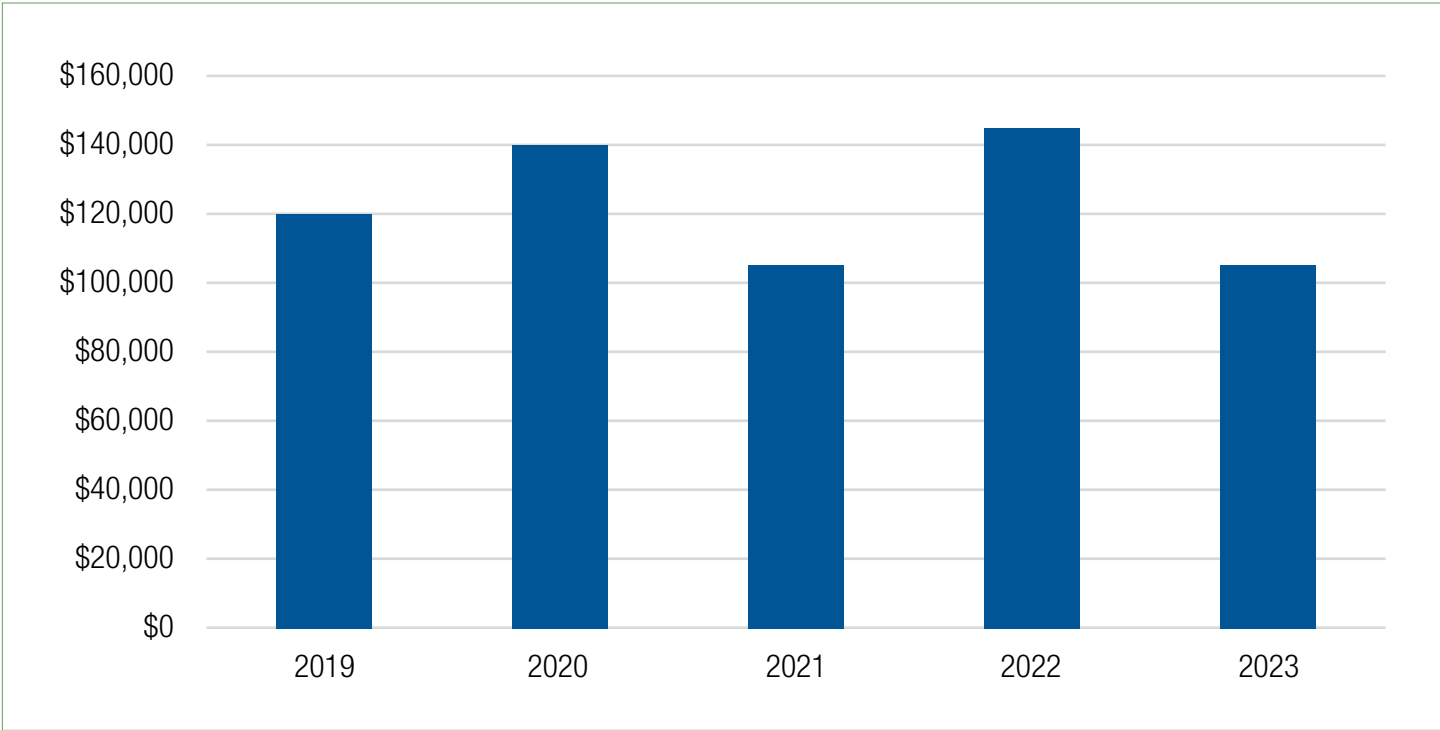
8

COUNTRIES WORLDWIDE

<

KEY FACTS AND DATA (CONTINUED)

Grant Funding Awarded by Year



IN 2023
50 PERCENT
OF GRANT RECIPIENTS WERE
NON-US RECIPIENTS



OBJECTIVES

- A. Grants Committee.** The Grants Committee shall be actively engaged in awarding aviation-related grant funding to non-governmental, not-for-profit organizations around the globe that advance commercial aviation. The Grants Committee will accomplish this mission by providing funds to:
- Organizations worldwide that aid in the promotion of the aviation industry;
 - Educational platforms such as (but not limited to) museums, summer camps, workshops and other programs dedicated to increasing knowledge about the aviation industry; and
 - Programs aimed at introducing the aviation industry to diverse groups of men and women internationally.
- B. Careers in Aviation Sub-Committee.** The Careers in Aviation Sub-Committee (“Sub-Committee”) is actively engaged in producing brief videos for circulation to students among universities and other organizations. Its objective is to educate students about the wide variety of career opportunities in aviation. The Sub-Committee will accomplish this mission by:
- Working with the other not-for-profit organizations in aviation (i.e. museums, airshows, universities and other educational organizations, many of whom are supported by the Grant Committee) to disseminate the videos to a wide range of students internationally;
 - Work with companies, active in the various segments in aviation (i.e. airlines, MROs, lessors, OEMs, Suppliers, etc) allowing us to do on-site video interviews on the career opportunities within their organizations giving students tips and ideas on how to enter the business; and
 - Partnering with video production teams, as contracted in the discretion of the Grants Committee.

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HUMANITARIAN COMMITTEE

A Message from the Chair

Richard Wall, Chief Technical Officer, CALC Group



The Humanitarian Committee of the ISTAT Foundation was founded in 2013 and is tasked to evaluate and disperse grant funding allocated annually to support organizations across the globe that use the power of aviation to help save lives, promote human welfare and alleviate suffering.

Since then, our team has either directly (or indirectly through Airlink) coordinated the distribution of more than US\$3.8 million of ISTAT Foundation-allocated funding.

Over the past five years, we've demonstrated our ability to respond swiftly to emergent crises, such as Cyclone Idai in 2019, the Beirut explosion in 2020, the Afghanistan crisis in 2021 and the Russian invasion of Ukraine that began to unfold in 2022, providing critical support for emergency airlifts and medical supplies. This is largely due to the generosity of ISTAT members and member companies who have responded promptly to these dynamic situations through special, dedicated giving campaigns.

In 2023, our efforts remained resolute despite facing budgetary constraints. We focused on maximizing the impact of our funding by supporting nine organizations across six countries with a total allocation of US\$58,500. Despite the numerous challenges posed by the evolving landscape of humanitarian crises, our commitment to making a tangible difference has remained unwavering. Our team, including myself, are all ISTAT volunteers with a real passion for making a difference: to give

back, raise awareness, review and evaluate applications for financial support and then resource these needs. With each year, we strive to make a difference. It is worth pointing out that in 2023, we expanded support to the first ISTAT Foundation Humanitarian grant recipient located in Colombia.

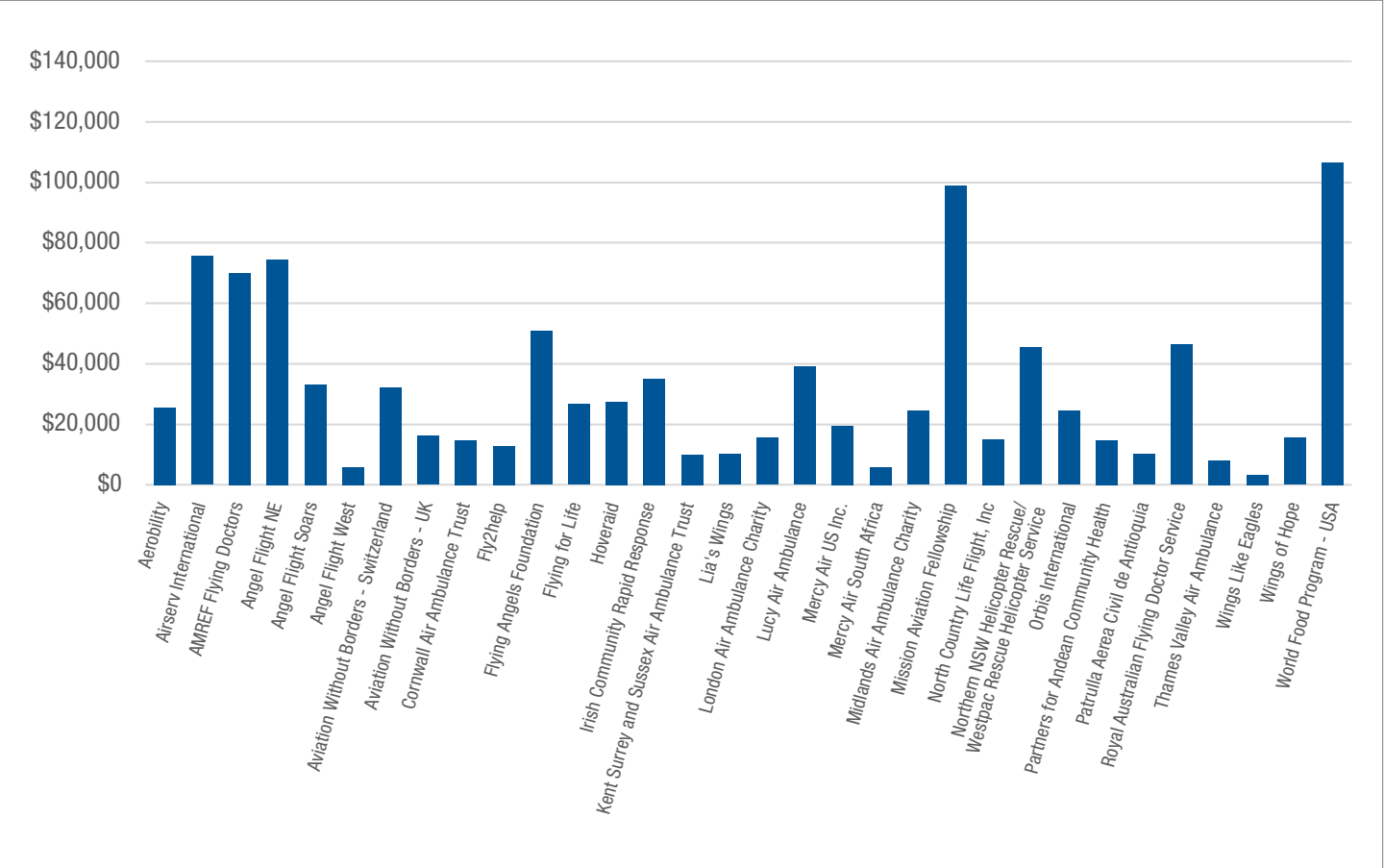
The Humanitarian Committee continues to prioritize focus further to less developed parts of the world as well as considering where there is a positive impact on the environment (ESG), flooding, climate catastrophes or areas of urban mobility – dealing with “last mile” of disaster relief. Our consideration will always include gender diversity and impact to the environment in all our decisions.

The committee represents you – our members and volunteers. Without which, we would not have the opportunity to make a difference, and for that, and on behalf of the whole committee and the committees that have gone before us, I would just say thank you for everything you have done and everything you will do in the future.



KEY FACTS AND DATA

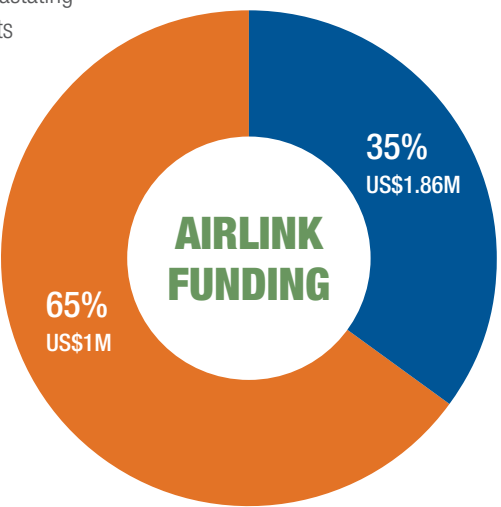
Humanitarian Aid Recipients - Total Funding (2019-2023)



ISTAT Foundation's Annual Commitment to Airlink's Vital Humanitarian Efforts since 2010

Airlink, a global humanitarian organization delivering critical aid to communities in crisis by providing airlift and logistical solutions to nonprofit partners, was founded in 2010 by the ISTAT Foundation after responding to the devastating earthquake in Haiti. Since its inception, the Foundation has contributed nearly US\$2.9 million in support of their initiatives.

- Initial Funding and Annual Grants
- Special Grants (Ukraine and Afghanistan - 2022; India COVID-19 - 2021; Beirut - 2022)



\$993,500
IN HUMANITARIAN
AID FUNDING

32
ORGANIZATIONS

10
COUNTRIES

KEY FACTS AND DATA (CONTINUED)

Humanitarian Aid Recipients - 2019-2023							
Organization	Country	2019	2020	2021	2022	2023	Total
Aerobility	United Kingdom	\$8,000	\$7,500	\$9,700			\$25,200
Airserv International	United States		\$70,000	\$5,000			\$75,000
AMREF Flying Doctors	Kenya		\$70,000				\$70,000
Angel Flight NE	United States	\$8,000	\$47,500	\$5,000	\$10,000	\$3,500	\$74,000
Angel Flight Soars	United States		\$25,000		\$8,000		\$33,000
Angel Flight West	United States					\$5,000	\$5,000
Aviation Without Borders - Switzerland	Switzerland		\$27,500			\$5,000	\$32,500
Aviation Without Borders - UK	United Kingdom		\$7,500		\$9,500		\$17,000
Cornwall Air Ambulance Trust	United Kingdom		\$10,000	\$5,000			\$15,000
Fly2help	United Kingdom			\$6,755	\$5,859		\$12,614
Flying Angels Foundation	Italy	\$6,000	\$5,000	\$5,945	\$6,000	\$8,000	\$30,945
Flying for Life	South Africa	\$10,000	\$7,500		\$9,487		\$26,987
Hoveraid	Madagascar		\$27,500				\$27,500
Irish Community Rapid Response	Ireland		\$35,000				\$35,000
Kent Surrey and Sussex Air Ambulance Trust	United Kingdom			\$10000			\$10,000
Lia's Wings	United Kingdom					\$10,000	\$10,000
London Air Ambulance Charity	United Kingdom	\$3,000	\$4,000		\$9,000		\$16,000
Lucy Air Ambulance	United Kingdom	\$10,000	\$10,000	\$9,900	\$10,000		\$39,900
Mercy Air US Inc.	United States		\$10,000	\$9,900			\$19,900
Mercy Air South Africa	South Africa					\$5,000	\$5,000
Midlands Air Ambulance Charity	United Kingdom			\$10,000	\$8,000	\$5,000	\$23,000
Mission Aviation Fellowship	United Kingdom	\$5,000	\$77,500	\$9,900	\$7,200		\$99,600
North Country Life Flight, Inc	United States		\$7,500		\$7,368		\$14,868
Northern NSW Helicopter Rescue/Westpac Rescue Helicopter Service	Australia		\$32,500	\$5,000	\$6,511		\$44,011
Orbis International	United States		\$27,500				\$27,500
Partners for Andean Community Health	United States	\$6,000			\$9,000		\$15,000
Patrulla Aerea Civil de Antioquia	Colombia					\$10,000	\$10,000
Royal Australian Flying Doctor Service	Australia		\$31,000	\$7,900	\$8,075		\$46,975
Thames Valley Air Ambulance	United Kingdom					\$7,000	\$7,000
Wings Like Eagles	United Kingdom	\$3,000					\$3,000
Wings of Hope	United States	\$5,000	\$5,000		\$6,000		\$16,000
World Food Program - USA	United States	\$36,000	\$70,000				\$106,000
Total		\$100,000	\$615,000	\$100,000	\$120,000	\$58,500	\$993,500

MORE THAN
\$2.9 MILLION
AWARDED TO AIRLINK SINCE
ITS FOUNDING IN 2010



“At the end of the day, the committee represents you – our members and volunteers. Without which, we would not have the opportunity to make a difference.” — Richard Wall

OBJECTIVES

- The Humanitarian Committee shall be actively engaged in awarding grants to non-governmental, not-for-profit organizations around the globe that are designed to help save lives, promote human welfare and alleviate suffering by way of aviation. The Humanitarian Committee will accomplish this mission by:
- Identifying and investigating organizations that provide air transportation for (a) patients that have critical needs for medical treatment and/or (b) cargo and volunteer transport that is necessary to support humanitarian causes, such as global disasters or afflictions;
 - Promoting and showcasing the efforts and collaboration of the aviation community in supporting humanitarian causes.

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PROMOTIONS AND COMMUNICATIONS COMMITTEE

A Message from the Chair

Richard Goodhead, Chief Marketing Officer, Lucideon

 I have always been a strong believer in the beneficial nature of aviation to society. I have also long been a believer in the power of ISTAT to both contribute to, and leverage, that societal benefit. The ISTAT Foundation in particular, through its mission of investing in and fostering the future of aviation across the globe and by supporting individuals and institutions that promote the advancement of commercial aviation and humanitarianism, can help aviation make a significant positive impact. It was the opportunity to play a part in achieving this that drew me to become involved in the ISTAT Foundation, and I'm delighted to be in

my seventh year of participation. Aviation is a global phenomenon, and in order for the great work of the ISTAT Foundation to achieve similar global reach to as diverse an audience as possible, it needs to work hard to raise awareness of the opportunities it provides around the world. This is where the P&C Committee comes in: our goal is to help the ISTAT Foundation do just that, ensuring that not only does the wider message of the positive power of aviation get supported, but also potential recipients of, and donors to, the Foundation's work are aware of it and know how to access or support it as appropriate. Help us spread the word!

KEY SOCIAL CAMPAIGNS & HIGHLIGHTS



ISTAT Foundation
4,392 followers
6mo • Edited •

Less than one month to apply! Applications for ISTAT U 2.0 are due on Friday, 1 September for the 2023-2024 program. Jumpstart your career in one of the world's fastest-growing and dynamic industries and submit your application today:
<https://bit.ly/3MRXTvC>
[#ISTATCares](#) [#ISTATGivesBack](#)

Apply Today for ISTAT U 2.0

Deadline: 1 September 2023



APPLY NOW



 15

Keeping the ISTAT Community apprised of the inspiring work done for and on behalf of the ISTAT membership.





ISTAT Foundation
4,392 followers
2mo • Edited •

This Giving Tuesday, let's unite and empower future aviation professionals! The ISTAT Foundation is proud to be a leading provider of learning and development opportunities for the next generation of commercial aviation leaders. ...see more



Season of Giving

Make the ISTAT Foundation one of your charitable outlets this #GivingTuesday

 You and 17 others

5 comments • 7 reposts



ISTAT Foundation
4,392 followers
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The ISTAT Foundation proudly supports the International Aviation Womens Association (IAWA). With the support of the ISTAT Foundation Grants Program, the IAWA will be able to fund its mentoring platform, which is facilitated thir ...see more

Grant Recipient Spotlight 2023



ISTAT FOUNDATION

“

International Aviation Womens Association

We hope that more people who participate in the program will realize their goals in 2023 and beyond. We remain grateful to the ISTAT Foundation for their continued support in advancing the careers of women within the global aviation industry.

”

#ISTATCARES

In 2023, the Grants Program awarded US\$105,000 to 14 aviation-focused nonprofit organizations located across the globe.

 12

5 reposts



ISTAT Foundation
4,392 followers
3mo • Edited •

Congratulations to our 2023 Humanitarian Aid Program Recipients! This year, we are pleased to award US\$58,500 USD to nine aviation nonprofit organizations located around the globe, including: ...see more

CONGRATULATIONS 2023 HUMANITARIAN AID RECIPIENTS

IN 2023, THE ISTAT FOUNDATION IS PLEASED TO GRANT US\$58,500 TO 9 ORGANIZATIONS IN SUPPORT OF THEIR HUMANITARIAN EFFORTS ACROSS THE GLOBE:

ANGEL FLIGHT OF NEW ENGLAND

ANGEL FLIGHT WEST

AVIATION SANS FRONTIÈRES SWITZERLAND (ASF-SWITZERLAND)

FLYING ANGELS FOUNDATION ETS

LIA'S WINGS

MERCY AIR SOUTH AFRICA

MIDLANDS AIR AMBULANCE CHARITY

PATRULLA AEREA CIVIL DE ANTIOQUIA

THAMES VALLEY AIR AMBULANCE

#ISTATCARES

2 comments • 1 repost

FOLLOW US ON SOCIAL MEDIA

TO STAY UP TO DATE ON THE HAPPENINGS OF THE ISTAT FOUNDATION





KEY SOCIAL CAMPAIGNS & HIGHLIGHTS (CONTINUED)



"In order for the great work of the ISTAT Foundation to achieve similar global reach to as diverse an audience as possible, it needs to work hard to raise awareness of the opportunities it provides around the world." — **Richard Goodhead**

OBJECTIVES

Below are the objectives of the P&C Committee, and our initiatives and goals going forward::

- A. The Promotions and Communications Committee shall promote and communicate the activities of the ISTAT Foundation to strengthen the ISTAT Foundation Brand as the primary go-to organization for aviation-related philanthropy. Target groups are the ISTAT membership, aviation firms in general (not being ISTAT members), and the constituents that benefit from providing philanthropy to the Foundation.
- B. The Promotions and Communications Committee will accomplish the above main objective by frequently, and as appropriately, working with staff on:
 - Communication on achievements from its activities within each giving program; and,
 - Promoting rationale for:
 - ISTAT Members to -continue to- support giving programs of the ISTAT Foundation;
 - Existing donors to maintain and ideally enhance their support
 - Encouraging new donors to support the ISTAT Foundation.
 - Overseeing and communicating to the ISTAT membership the various fundraising events, such as golf and lunches/dinners that are organized by sub-committees of the Foundation from a brand management perspective.

Typical ways will be:

- Briefings at ISTAT, and other aviation and philanthropy-related conferences;
- Effective use of the ISTAT Foundation website, potentially in different language versions globally;
- Effective use of social media channels, with a particular emphasis on LinkedIn.

Furthermore, in line with the above, it will be an objective of the committee to support the wider Foundation committee with:

- Development of the ISTAT Foundation establishment and activities in emerging countries across the globe, in particular Asia/China, Africa and Latin America;
- Programs aimed at introducing the aviation industry to diverse groups of people internationally by increasing awareness of opportunities provided by the ISTAT Foundation.

Please keep up to date with further developments and accomplishments of the ISTAT Foundation via the P&C Committee articles in [Jetrader](#) and our posts on our social media channels: [LinkedIn](#) | [Facebook](#) | [Twitter](#) | [Instagram](#)

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DEVELOPMENT COMMITTEE

A Message from the Chair

Kristen J. Chmielewski, Partner, GC Aero Law, LLP



The articles presented within this booklet by the ISTAT Foundation Committee Chairs have each depicted the achievements and goals of our specific committees, together with the personal connections that we all have toward these endeavors. **But the far-reaching impact of the ISTAT Foundation wouldn't be possible without its donors.** In 2023, across its five giving programs, the ISTAT Foundation disbursed US\$774,379 in support of 23 institutions and 72 individuals.

Each of the ISTAT Foundation committees receive a significant amount of applicants for limited funds available to disburse, meaning that there are always organizations and individuals that the ISTAT Foundation is not able to support. While the ISTAT Foundation is extremely grateful for the continued partnership and grant from ISTAT, it must always seek supplemental funding to sustain its efforts, particularly during these challenging economic conditions.

ISTAT member companies may recall previous fundraising initiatives such as the Roundtable, the Friends of the Foundation, the Gala Dinner and other programs. In the wake of these programs, the new Development Committee has convened and conceptualized a new platform for donations on an individualized basis to best meet the corporate initiatives and ESG goals of the donor company.

The new Global Sponsorship Program seeks donations from ISTAT member companies in levels of US\$10,000 (bronze), US\$25,000 (silver), US\$50,000 (gold) and US\$100,000 (platinum). The Development Committee looks forward to working with donor companies to allocate the funds toward ISTAT Foundation programs such as diversity and inclusion goals, named scholarships, a designation toward an individual committee, mentorship program receptions, educational developments, additional grants and other ESG objectives. In the future, the Development Committee will endeavor to develop relationships with non-aviation charities and philanthropies as a third pillar of funding aside from ISTAT and the golf events.

ISTAT has been an integral part of my life, having been present at conferences since 1985 as a child of an attendee. As the organization grew in numbers and prominence over the years, the progression toward giving back and investing in the future of the aviation industry became increasingly

important, which led to the creation of the ISTAT Foundation in 1994. My involvement with the ISTAT Foundation began in 2015, when I had a chance encounter with Roland Moore during the ISTAT EMEA walking tour in Rome. At that time, like most people, I supported my alma maters (Vanderbilt University and Northwestern University School of Law) through donations and alumni programs.

We spoke about the importance of education and fostering the next generation of professionals, and through his passionate work on the Scholarship Committee, I gained a keen understanding of the mission and impact of the ISTAT Foundation. Since then, I have served on multiple committees, joined the Board of Trustees and currently serve as a chair. While it takes many hours to meticulously pour through the details of a scholarship application or solicit companies to post internships or draft by-laws, the "rewards" of these efforts are unmatched in comparison insofar as I now have the opportunity to work alongside these students and interns, now as young professionals, in our industry. Having been a small part in supporting their educational and professional journey fills me with pride.

My hope is that all ISTAT members can take the time to meet with ISTAT Foundation scholarship recipients, interns, ISTAT U students and junior members of the ISTAT Foundation, as well as explore the other worthy grant recipients, humanitarian endeavors and diversity and inclusion initiatives. Your support drives our efforts, and we cannot continue our mission without you! Please consider an individual or corporate donation to the ISTAT Foundation during the 2024 fiscal year, and please do not hesitate to reach out to any Development Committee members below to schedule a call to discuss further. We appreciate your consideration.



HOW TO SUPPORT THE FOUNDATION



Connect with the Development Committee to customize the support package to meet specific business needs



Support or attend a fundraising event



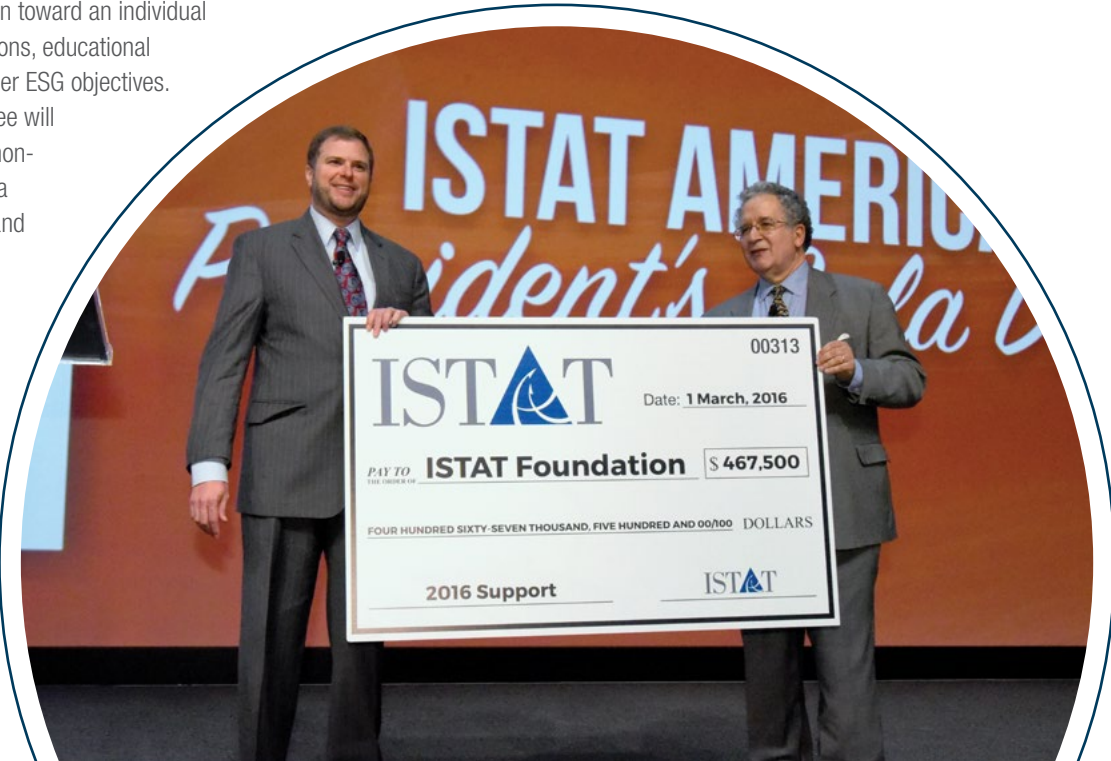
ISTAT FOUNDATION



Post internship and full-time positions on the ISTAT Career Center



Become an ambassador and/or a mentor



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THANK YOU!

TO OUR MAJOR SUPPORTERS IN 2023



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